

Collaborating With Commercial Partners

Connect Digitally collaborates effectively with a wide range of commercial partners to transform services nationally. Crucially, Connect Digitally has secured commercial partner endorsement without specifying software solutions.

It is vital that local and central government work effectively with their commercial partners to transform service delivery. Difficulties in this area have been a contributory factor to many project failures across the public sector.

Connect Digitally leads the development of standards which underpin both digital service functionality and relationships between digital services.

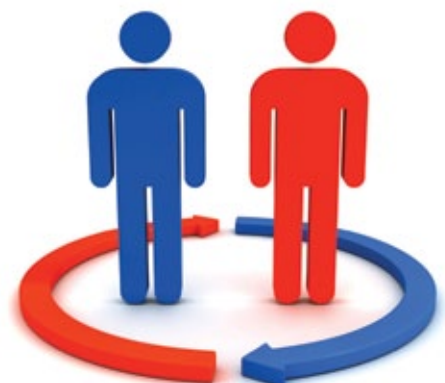
Connect Digitally's steps to success for collaborating with commercial partners include:

- Develop common features and data standards
- Provide a voice for both local and central government supporting all partners in resolving issues
- Solve issues and manage risk at a national level
- Overcome barriers and work in an open way
- Create an environment which enables all partners to achieve greater value for money
- Stimulate innovation and improve commercial partner delivery
- Send regular targeted communications to commercial partners
- Collaborate with commercial partners at all stages of the programme

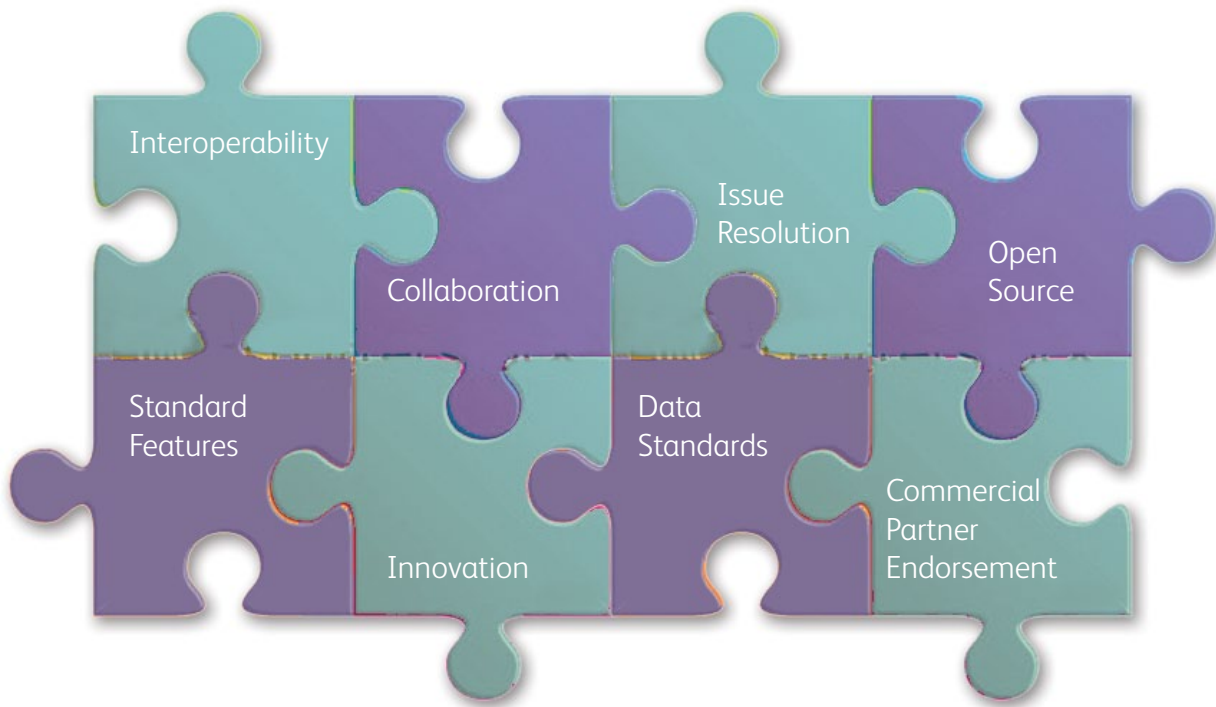
Evidence of Connect Digitally success includes:

Connect Digitally has successfully worked with commercial partners over a number of years and evidence to support this includes:

- Endorsement by government and commercial stakeholders of the Connect Digitally Minimum Features and Relationships Document which stipulates common features and data standards, allowing partners improved supplier choice and streamlined procurement.
- Sharing online solutions between local authorities, reducing development time and costs.
- Working with commercial suppliers and central government partners to develop a solution which can be used many times, accelerating development and supporting change management in local government.
- Producing Developer Toolkits for local government and commercial partners to use when implementing new systems.



Connect Digitally Co-produces with Commercial Partners to Accelerate Service Improvement



Others agree...

“ We always use the **Connect Digitally Minimum Features and Relationships Document as the starting point for our developments.** ”

Local Government Service Manager

“ We have worked with Connect Digitally on a number of occasions. It is clear that their engagement with commercial partners has been very successful and based on an open, collaborative working approach. ”

Chief Operating Officer, Trade Association

“ The Connect Digitally team have established an excellent understanding of both the commercial world in which the software suppliers operate and the need for effective relationships to be established which are based on trust and open communication. ”

Head of Strategic Supplier Management